



# TOWN OF VIENNA

## TOWN BUSINESS MATTERS

### Two take-aways from our spring business survey:

A desire for:

1. Greater transparency.
2. More information.

Please see information below....

### How to do business with the Town of Vienna

The Town issues invitations for bids and requests for proposals (RFPs) generally for projects, often public works-related, expected to cost more than \$20,000. Sometimes vendors for smaller projects are solicited in this manner, too. The Town's RFPs are available on two websites: [viennava.gov](http://viennava.gov) and [Virginia's eProcurement Portal](#).

For projects that cost more than \$1,000 but less than \$20,000, the Town obtains at least three quotes from qualified businesses. To be considered for these projects, you may want to reach out to the appropriate department director. Contact information can be found via the Town's [online staff directory](#).



### Your TBLC Team

- Friderike Butler, Chair
- Jim Brooke, Vice Chair
- Deepa Chakrapani
- Robert Holland
- Victor Mendes
- Carey Williams

### Town of Vienna Public Information Office

- Lynne DeWilde
- Adam Kincaid

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### Cheers for Peers

business undertaken an effort that's had a positive impact on the community or your industry?



issues.



We'd love to share your good news and give you and other community-builders a big, happy shout-out here! Please send a brief email with information to TBLC Chair [Friderike Butler](#).

Let's work together, enjoy our beautiful Town, and make our business community as vibrant and enticing as we can! Feedback and ideas are always welcome!

### Practice sustainability: Help save the world

OK, our headline might be a little melodramatic, but chances are you're already more of a sustainability hero than you thought, employing green practices as your standard way of doing business. Recycling, buying in bulk, reusing rainwater, and virtual meetings are all "easy" ways to better the environment. So pat yourself on the back, feel good for a moment, and then take a deep breath and commit to the Community Enhancement Commission's challenge to take your green business practices to the next level.

The [Vienna Sustainability Challenge](#) is an opportunity to better your business and the community - and to receive recognition for your green deeds. The Community Enhancement Commission (CEC) provides a comprehensive list of point-earning [strategies](#) that business can take on. Earn 42 or 60 of the 119 points available, depending on your business size - and you're a sustainability hero and will be recognized by the CEC and Town Council.



*This newsletter is published by the  
Town of Vienna's Town Business  
Liaison Committee.*

Questions or suggestions?  
pio@viennava.gov or 703-255-6361

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