

Special Council Meeting

June 26, 2012

The Town Council met in a special session on Monday, June 26, 2012, in the Council Room of the Charles A. Robinson, Jr. Town Hall at 127 Center Street, South in Vienna, Virginia. Mayor M. Jane Seeman called the meeting to order at 12:03 p.m. with the following members of Council present: Laurie Genevro Cole, Edythe Frankel Kelleher, Michael J. Polychrones, Carey J. Sienicki and Howard J. Springsteen. Councilmember Laurie DiRocco was absent. Also present were Mercury T. Payton, Town Manager, Steven D. Briglia, Town Attorney and Melanie J. Clark, Town Clerk.

Mr. Phil Grant, Finance Director, provided Council with a list of the bidders for the Bond Sale along with the rates that they bid. The lowest bid was approximately 1.71%. He also provided them with the Resolution that they are being asked to consider for adoption. Mr. Joe Mason from Davenport and Mr. Mike Graff from McGuire Woods were in attendance to answer any questions.

Mr. Mason explained that the Town had received six bids, there were eight firms signed up to bid on the bond offering and they received six firm bids. FTM Financial Capital Markets (First Tennessee National Bank) provided the winning bid; the second place bid was offered by SunTrust Robinson Humphrey. There was about 14 basis points difference in the rate, which is a pretty high difference between the winning bid and the cover bid. It was a terrific result for the Town.

Councilmember Polychrones asked if there is anything different - is the bank asking for anything additional as they have in the past. Mr. Mason stated there was not; this is a standard general obligation of the Town, no additional collateral, it is their full faith and credit pledge. Councilmember Polychrones then disclosed that FTM and SunTrust are members and sit on the Board of Directors where he is employed.

Councilmember Kelleher asked why the coupons are between 2% and 2.5 % whereas the rate is 1.71%. She is assuming that it means there is a premium on the bond to bring the effective rate down. Mr. Mason stated that is correct; there is a premium in the amount of \$286,527.

It was moved for the adoption of the proposed Resolution awarding the sale of General Obligation Bonds series 2012 to FTM Financial Capital Markets.

Motion: Councilmember Polychrones
Second: Councilmember Kelleher
Absent: Councilmember DiRocco
Carried Unanimously- Poll Vote

Voting Aye: Cole, Kelleher, Polychrones, Sienicki, Springsteen,

Mayor Seeman

It was moved to adjourn the Special Council meeting of June 26, 2012 at 12:07 p.m.

Motion: Councilmember Kelleher
Second: Councilmember Polychrones
Carried Unanimously

Signed / Dated: _____

M. Jane Seeman, Mayor

Attest:

Melanie J. Clark, CMC
Town Clerk